

---

# Retirement

---



---

# Table of Contents

Retirement	1
Disclaimer - Important Note	2
Asset Summary	3
Liability Summary	4
Net Worth Summary	5
Net Worth Statement	6
Current Asset Allocation by Stocks/Bonds/Cash - Total Portfolio	8
Efficient Frontier - Total Portfolio	9
Retirement Objective	10
Retirement Income Sources	11
Retirement Capital Available	12
Retirement Distribution Analysis	13
Save More -- Earn More	14
Alt. 1: Retire Later	15
Alt. 1: Retirement Analysis Results Comparison	16
Alt. 1: Retirement Timeline Comparison	17
Alt. 1: Retirement Summary Timeline	18
Alt. 1: Retirement Comparison Details	19

# Important Note...

**What this material is intended to be:**

This illustration is based on the information you provided with regard to your financial needs and objectives. It is intended to provide only broad hypothetical guidelines and information which may be helpful in making decisions about financial products and services available that may help meet those needs and objectives. You should understand that your actual experience will differ from this analysis.

**What it is not intended to be:**

It is not intended to be investment advice or a projection of future investment performance. The projections or other information generated by Profiles Professional by Emerging Information Systems (USA), Inc. (the software used to create this analysis) regarding the likelihood of various investment outcomes are hypothetical in nature. It is not a projection of future inflation rates or the state of the world or domestic economy. It is not a guarantee that your objectives will be reached. Although this illustration may contain income tax calculations and legal concepts, it does not constitute tax or legal advice. The application of some concepts may be considered practicing law and should, therefore, be handled by an attorney, while other concepts may require the guidance of a tax or accounting advisor. As tax laws change, so may conclusions reached by this report. Therefore, you should have this report reviewed and regularly updated.

**Certain assumptions were made:**

In creating the illustration certain assumptions were made with respect to investment returns, the economy, and your situation. The reports and graphics included are directly dependent on the quality and the accuracy of the data and assumptions furnished by you. A key group of assumptions are the rates of returns for the assets illustrated in this analysis - also furnished by you. You indicated that one or more investment assets should grow at a specified rate while other assets use a weighted average rate of return based on how they are classified across broad asset classes (e.g., Large Capital Stocks). The illustrated asset growth from all assumed returns is simply an estimate - it is not a projection and not a guarantee. The value of investments will vary. They may be worth more or less than your original investment when you begin withdrawals.

In this analysis, eligible accounts were subjected to simulated rebalancing calculations on an annual basis causing the overall asset allocation of your hypothetical portfolio to avoid the typical drift toward an ever increasing stock position. Additionally, one or more reallocations were simulated in this analysis. To accomplish the calculations, withdrawals were made and new assets purchased in one or more accounts in an attempt to align the portfolio allocation with the desired allocation. When appropriate, taxes were paid on the withdrawals. The hypothetical return for any purchased asset was calculated each year using the weighted average return of asset classes which comprise the asset's allocation. Where future rates of return and transactions are assumed, this analysis does not reflect the fees and charges associated with investments, which would reduce the results.

You are encouraged to review and consider performance information, which you can request from your investment professional, for the mutual funds and other securities that may be referenced in this material when assuming any future rates of return. Keep in mind that past performance is not a guarantee of future results. **A current prospectus must be read carefully when considering any investment in securities.**

**A final word:**

No liability is assumed resulting from the use of the information contained in this financial illustration. Responsibilities for financial decisions are assumed by you. You should seek the guidance of a financial or investment professional before proceeding with any investment decision.

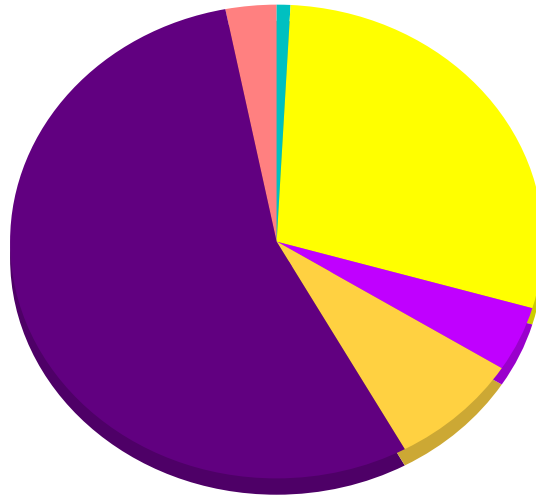
# Asset Summary

## by Asset Type

**\$1,590,000**



- Banking
- Qualified
- Annuities
- Investments
- Education
- Real Estate
- Personal
- Business



<u>Assets</u>	<u>Current Balance</u>	<u>Percent of Total Assets</u>
Bank Accounts	\$15,000	0.9%
Qualified Retirement Accounts	\$447,200	28.1%
Deferred Annuity Accounts	\$65,000	4.1%
Investment Accounts	\$127,800	8.0%
Real Estate and Residence	\$880,000	55.3%
Personal Property	\$55,000	3.5%
<b>Total Assets</b>	<b>\$1,590,000</b>	<b>100.0%</b>

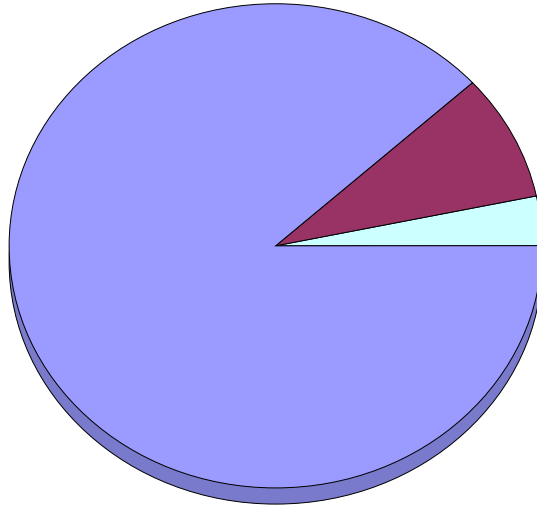
# Liability Summary

## by Liability Type

**\$161,033**



- Real Estate
- Property Loans
- Personal Loans
- Credit Cards

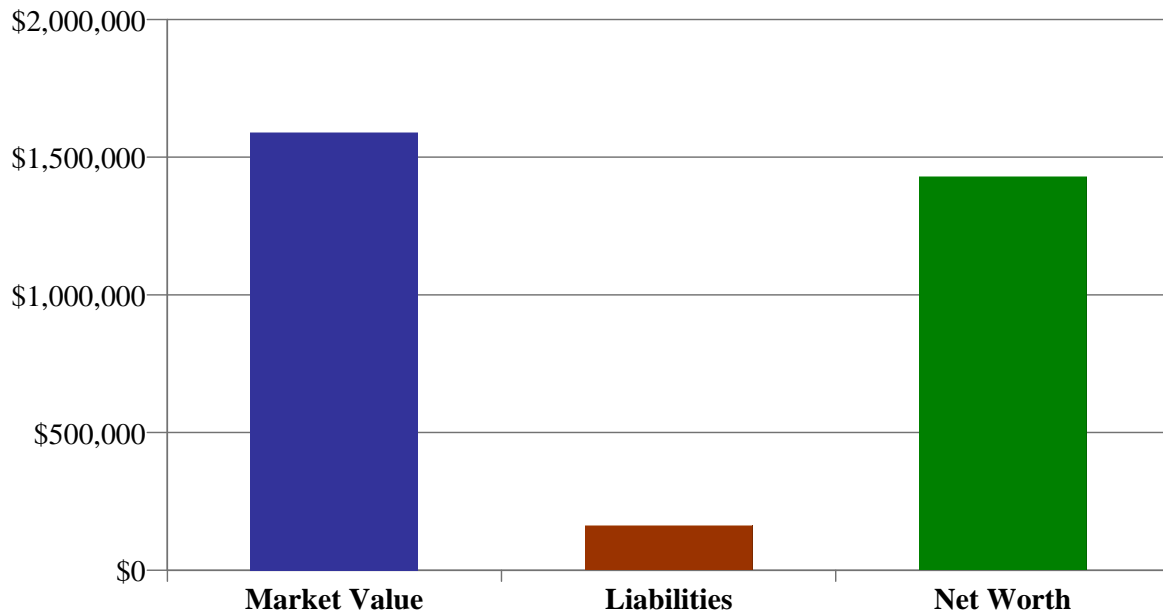


<b>Liabilities</b>	<b>Current Liability</b>	<b>Percent of Total Liabilities</b>
Real Estate	\$143,283	89%
Property Loans	\$12,750	8%
Personal Loans	\$0	0%
Credit Cards	\$5,000	3%
<b>Total Liabilities</b>	<b>\$161,033</b>	<b>100%</b>

# Net Worth Summary



\$1,428,967



**Assets** **\$1,590,000**

Bank Accounts	\$15,000
Qualified Retirement Accounts	\$447,200
Deferred Annuity Accounts	\$65,000
Investment Accounts	\$127,800
Real Estate and Residence	\$880,000
Personal Property	\$55,000

**Liabilities** **\$161,033**

Real Estate Loan	\$143,283
Property Loan	\$12,750
Credit Card	\$5,000

**Net Worth** **\$1,428,967**

# Net Worth Statement

As of 4/24/2009

<i>Assets</i>	<i>Current Expected Rate of Return</i>	<i>Market Value</i>	<i>Total Market Value</i>
<b>Bank Accounts</b>			
Middleton Bank	0.00%	15,000	
Total Bank Accounts			15,000
<b>Qualified Retirement Accounts</b>			
Gordon's 401(k)			
Vanguard Growth Index	8.52%	66,000	
Vanguard Total Bond Market Index	3.81%	65,000	
Vanguard Value Index	10.17%	67,000	
Brenda's 401(k)			
Evergreen Core Bond A	5.22%	93,000	
Brenda's IRA			
American Funds AMCAP A	9.34%	25,000	
American Funds Growth Fund of Amer F-1	9.50%	75,000	
Gordon's Roth IRA			
Fidelity Growth & Income	9.57%	56,200	
Total Qualified Retirement Accounts			447,200
<b>Deferred Annuity Accounts</b>			
Retirement Annuity			
AmMat AARP-Janus Aspen Balanced Instl	6.35%	65,000	
Total Deferred Annuity Accounts			65,000
<b>Investment Accounts</b>			
Brokerage Account			
CDs	2.27%	25,800	
Dreyfus Appreciation	8.70%	46,000	
Vanguard Short-Term Investment-Grade	3.54%	22,000	
Microsoft	8.78%	34,000	
Total Investment Accounts			127,800
<b>Real Estate and Residence</b>			
Vacation Property	4.00%	330,000	
Residence	4.00%	550,000	
Total Real Estate and Residence			880,000
<b>Personal Property</b>			
Personal Property	0.00%	55,000	
Total Personal Property			55,000
<b>Total Assets</b>			<b>\$1,590,000</b>
<hr/>			
<i>Liabilities</i>	<i>Assumed Initial Interest Rate</i>	<i>Current Balance</i>	<i>Total Balance</i>
<b>Real Estate Loan</b>			
Home Mortgage	5.75%	143,283	
Total Real Estate Loan			143,283

Continued...

Country Club Financial Services, Inc.

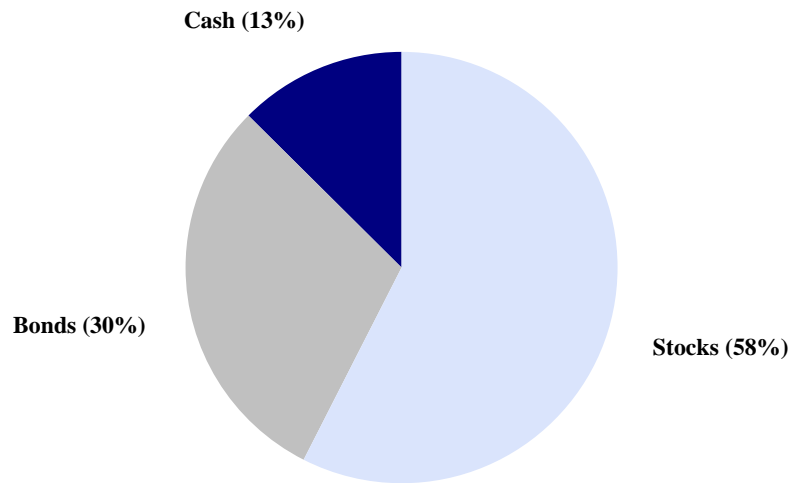
Gordon and Brenda Dixon  
Presented by: John M. Ye



<i>Property Loan</i>			
Auto Loan	9.00%	12,750	
Total Property Loan			12,750
<i>Credit Card</i>			
Credit Card	12.00%	5,000	
Total Credit Card			5,000
<i>Total Loans &amp; Liabilities</i>			<u>\$161,033</u>
<i>Net Worth</i>			<u>\$1,428,967</u>

# Current Asset Allocation

## Total Portfolio



The assets in this portfolio have been evaluated in order to calculate your current asset allocation. This information will help determine how well this portfolio is positioned to meet your objective(s).

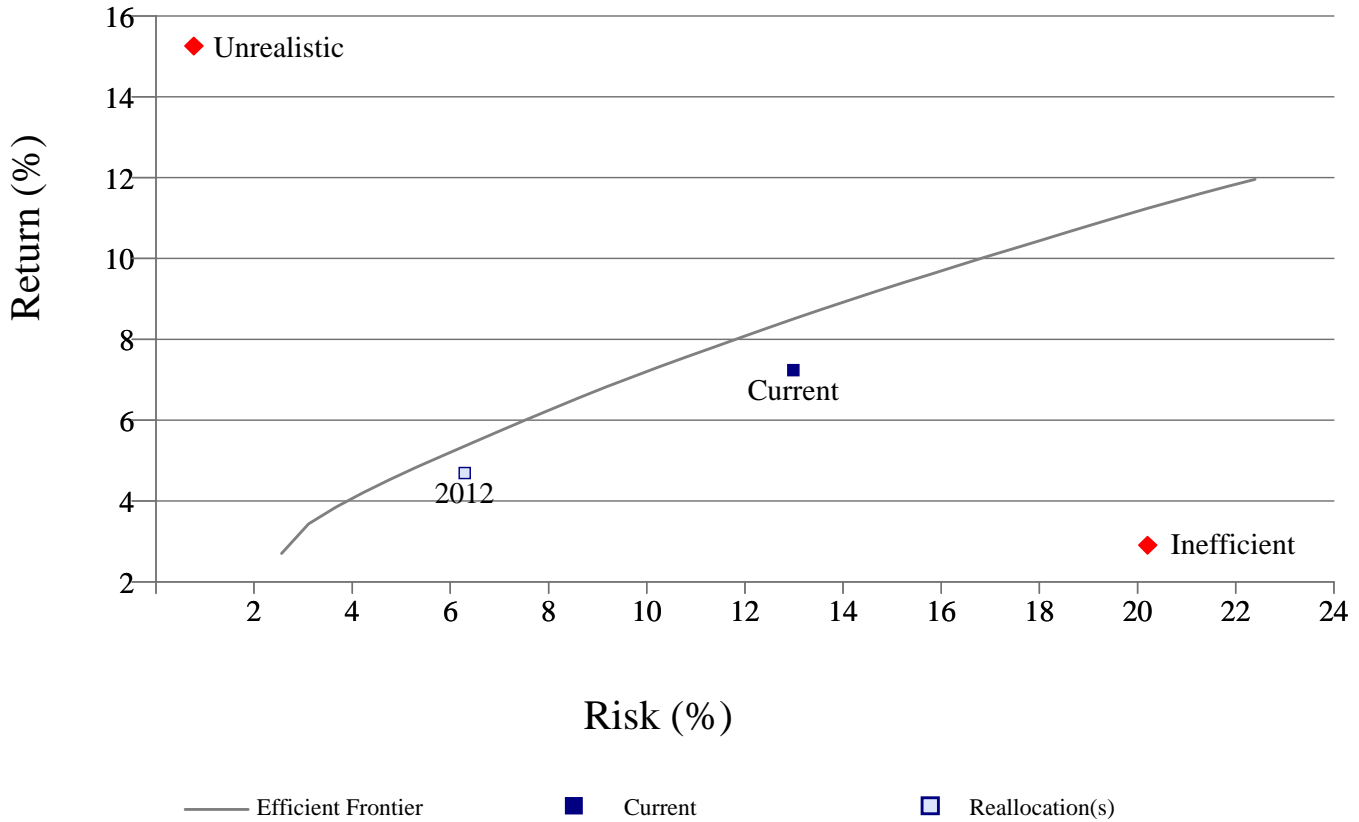
<i>Asset Class</i>	<i>Current Amount</i>	<i>%</i>
Large Cap Growth Stocks	\$181,594	27.72%
Large Cap Value Stocks	\$128,806	19.67%
Mid Cap Stocks	\$26,496	4.05%
Small Cap Stocks	\$10,050	1.53%
International Stocks	\$19,582	2.99%
Emerging Market Stocks	\$10,100	1.54%
<b>Total Stocks</b>	<b>\$376,628</b>	<b>57.50%</b>
Long Term Bonds	\$12,350	1.89%
Intermediate Term Bonds	\$99,002	15.11%
Short Term Bonds	\$22,360	3.41%
High Yield Bonds	\$58,630	8.95%
International Bonds	\$3,720	0.57%
<b>Total Bonds</b>	<b>\$196,062</b>	<b>29.93%</b>
<b>Total Cash</b>	<b>\$82,310</b>	<b>12.57%</b>
<b>Total Portfolio</b>	<b>\$655,000</b>	<b>100.00%</b>

All investments contain some form and degree of risk that investors should carefully consider prior to investing. Upon redemption, the principal value of investments in stocks and bonds may be worth more or less than when purchased. Small company stocks may be subject to a higher degree of market and liquidity risk than the stocks of larger companies. Investments in foreign stocks are subject to additional risks (e.g., foreign taxation, economic and political risks) and these risks can be accentuated in emerging markets. Bond prices will drop as interest rates rise. High yield bonds are more susceptible to certain risks (e.g., credit risk, default risk) and are more volatile than investment grade bonds.

© 2009 Ibbotson Associates, Inc., a wholly owned subsidiary of Morningstar, Inc. All rights reserved. EISI has engaged Ibbotson to develop proprietary asset allocation tools for educational purposes. Ibbotson has granted to EISI a license for use thereof. Some assets in this report have been classified based on returns-based style analysis and others have been manually classified.

# Efficient Frontier

## Total Portfolio



This chart illustrates the allocation(s) for this portfolio along with the Efficient Frontier. The Efficient Frontier represents the highest return an allocation may receive for any level of risk. The *inefficient* allocation (lower diamond) offers stock market-type risks and savings account returns, while the *unrealistic* one (upper diamond) offers stock market-type returns and savings account risk. All allocations will (realistically) fall below the line, with the more efficient ones approaching the line.

Compare your Current allocation with the Efficient Frontier. If the point can move up and to the left before hitting the line, then better returns may be possible for the risk -- or lower risk for the return.

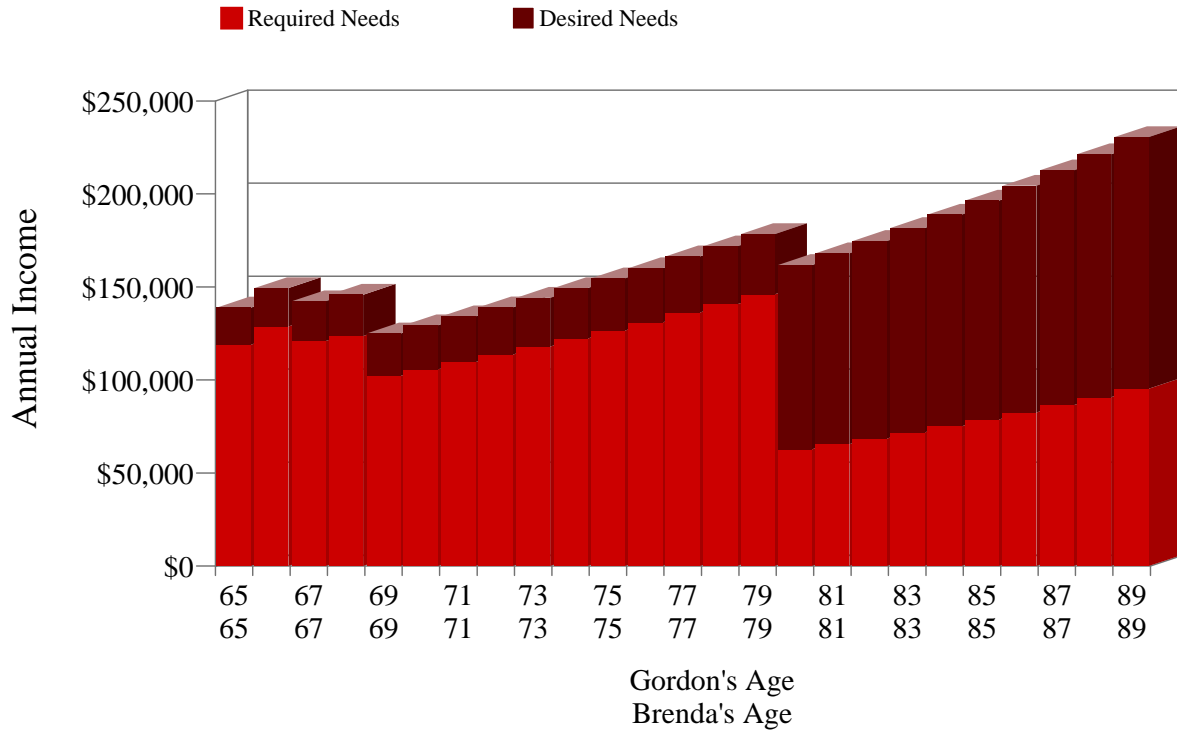
Year to Reallocate	Name of Reallocation Portfolio	Expected Return	Risk**
Current	Current Asset Allocation	7.24%	12.99%
2012	Low Risk/Return	4.69%	6.29%

\*\*This column uses standard deviation as a measure of risk. The higher the percentage, the higher the potential risk.

© 2009 Ibbotson Associates, Inc., a wholly owned subsidiary of Morningstar, Inc. All rights reserved. EISI has engaged Ibbotson to develop proprietary asset allocation tools for educational purposes. Ibbotson has granted to EISI a license for use thereof. Some assets in this report have been classified based on returns-based style analysis and others have been manually classified.

# Retirement Objective

## How much do you need?



Assuming: Gordon's mortality age 90, Brenda's mortality age 90

Your income objective in the first year of retirement is made up of the following needs:

Required needs	\$118,994
Desired needs	\$19,957
<b>Total annual income objective in first year</b>	<b>\$138,951</b>

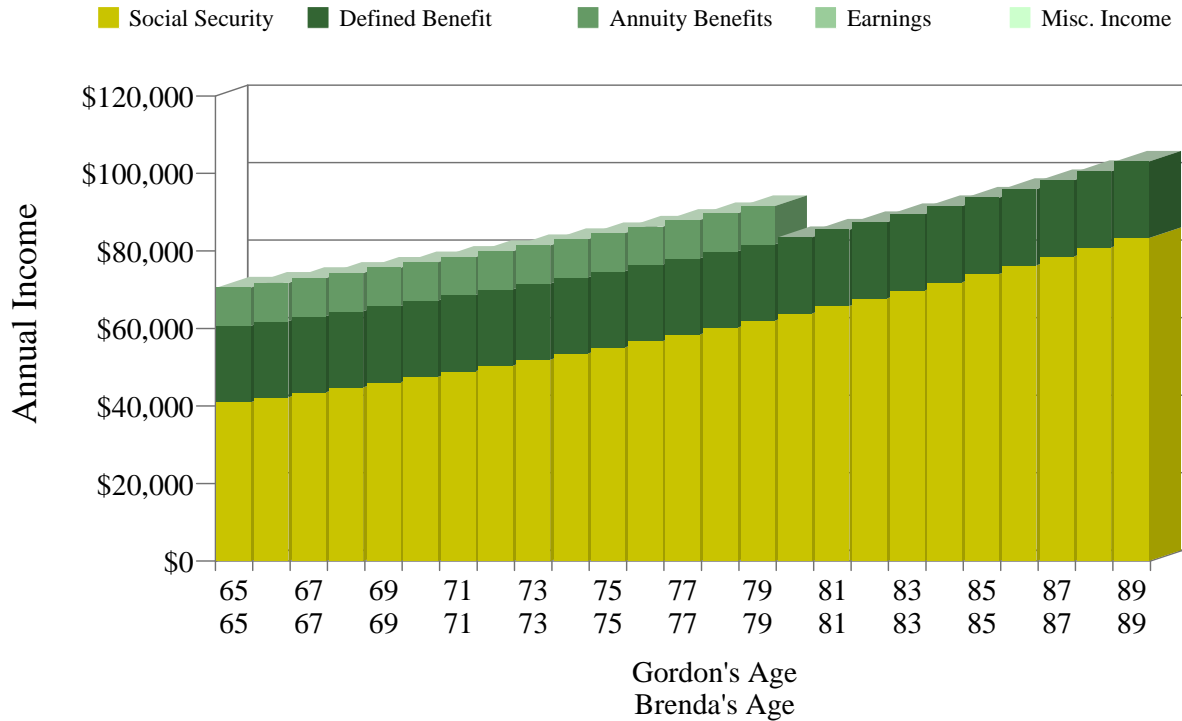
In order to meet your income objective throughout your retirement, the amount of money needed at the beginning of retirement, in a taxable account earning 7.00%, would be the following:

	<i>Amount</i>	<i>% of Total Objective</i>
Capitalized required needs	\$1,527,096	70%
Capitalized desired needs	\$649,500	30%
<b>Total capitalized income objective</b>	<b>\$2,176,596</b>	<b>100%</b>

The goal of the retirement analysis is to determine if your objective above can be met with expected income sources (e.g., Social Security) and withdrawals from assets (e.g., 401(k), IRA).

# Retirement Income Sources

## What income will be available?



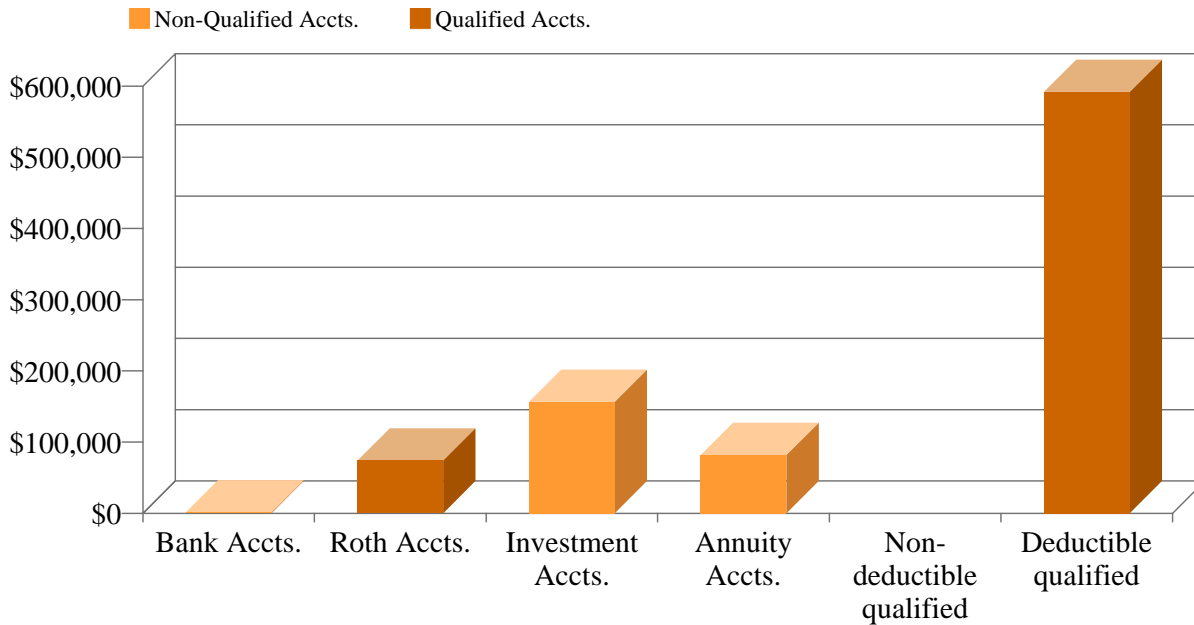
Assuming: Gordon's mortality age 90, Brenda's mortality age 90

Charted above are your expected income sources. Income sources will be guaranteed to varying degrees and should be matched to the appropriate needs. Social Security benefits, for example, could be viewed as fairly guaranteed when compared to the income from a personally managed rental property. Ideally, the **required needs** should be covered by your **most guaranteed income sources**, while desired needs can be covered by less guaranteed income and investment assets.

Generally in this analysis, income sources are taxed as appropriate, then used to pay expenses each year before withdrawals from assets are made. If there is more than enough income, the excess will be spent.

# Retirement Capital Available

## How Much Will You Have at Retirement?



The capitalized value of your retirement need after applying available income sources is \$1,039,829. This means that if you had this amount sitting in a taxable account at retirement earning 7.00%, your retirement needs would be covered. However, the types of assets you own (e.g., qualified accounts, investment accounts) and their expected return will significantly change the actual amount required. The retirement analysis will apply the assets listed below to your remaining retirement need to determine if your objective has been met.

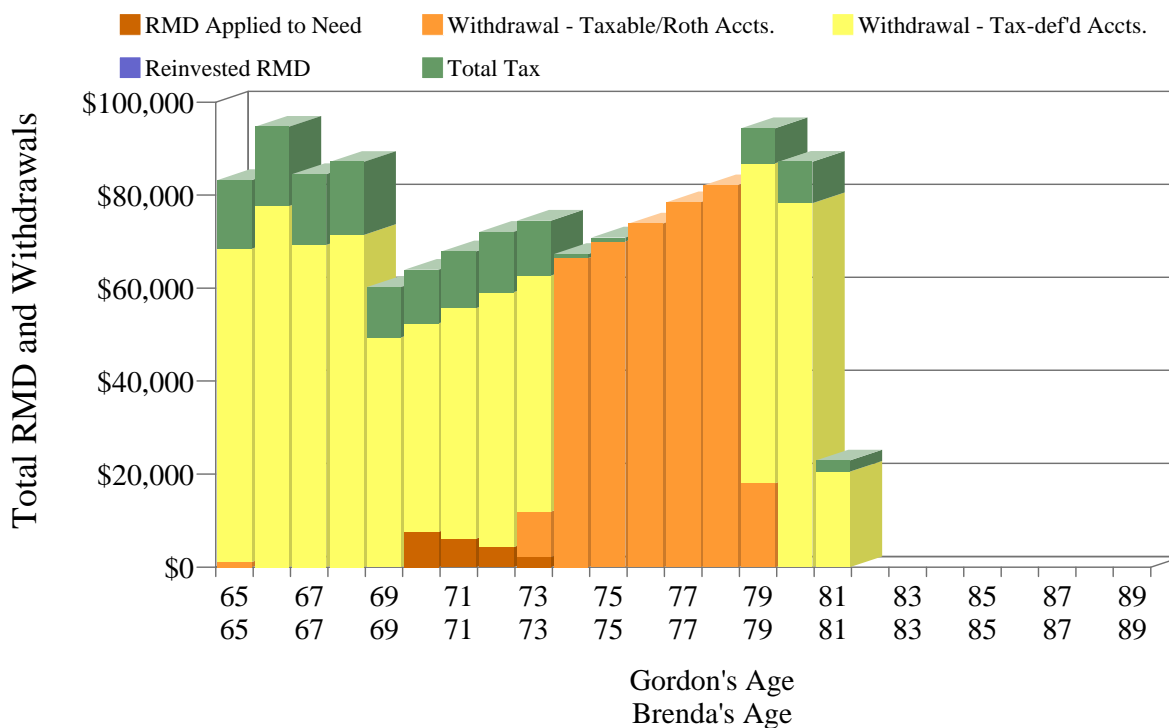
Retirement Capital	Total Value at Retirement
Bank Accounts	\$1,102
Roth Accounts	73,935
Investment Accounts	156,402
Deferred Annuity Accounts	81,788
Non-deductible Qualified Accounts	0
Deductible Qualified Accounts	591,581
<b>Total Capital Available for Retirement</b>	<b><u><u>\$904,809</u></u></b>

These results are hypothetical and are not a promise of future performance.



# Retirement Distribution Analysis

## Meeting Your Needs with the Retirement Portfolio



Assuming: Gordon's mortality age 90, Brenda's mortality age 90

There are three primary objectives in setting the distribution order for a retirement portfolio:

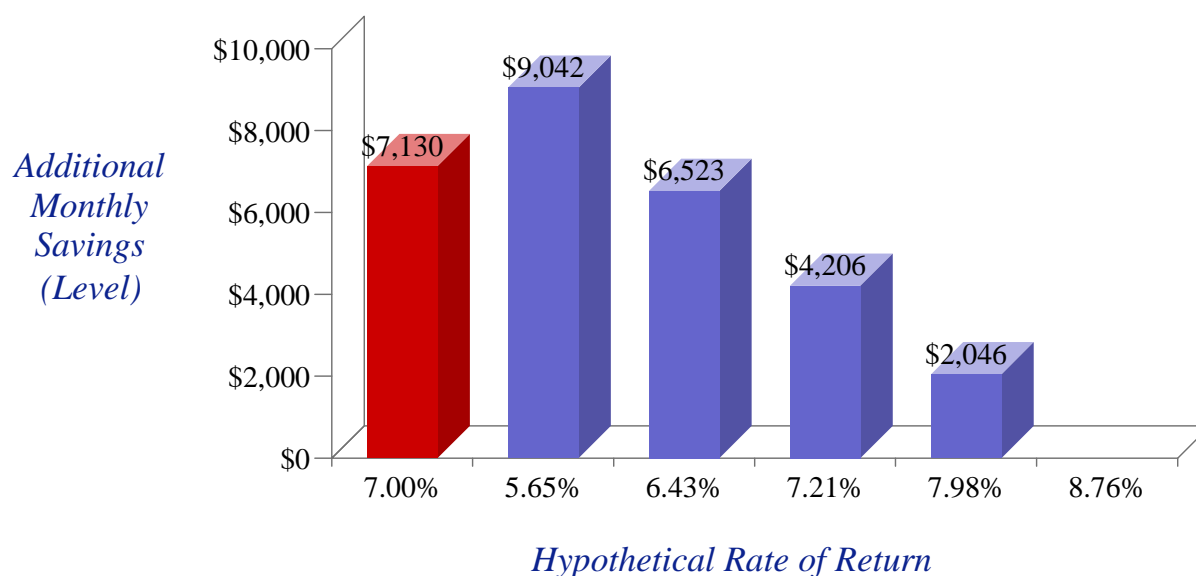
- 1. Defer Income Taxes** -- If all other factors are equal, tax-advantaged accounts outperform others every time. Therefore, saving tax-advantaged accounts for last can maximize overall portfolio performance. This is the desired distribution order if your portfolio is not providing as much income as you need.
- 2. Avoid Additional Taxation for Heirs** -- When passing certain types of qualified accounts (e.g., traditional IRA or 401(k)) to someone at death, the unpaid income taxes within the account must be paid by the heirs. If you have more than enough retirement assets to meet your income needs, you may wish to reduce the tax exposure for your heirs by using up certain tax-qualified assets first.
- 3. Meet a Non-tax Objective** -- There can be other valid reasons for the distribution order of the assets. These may include saving certain income-producing assets for last before invading principal, or deferring the liquidation of an asset for sentimental reasons.

Based upon the order in which the assets are being liquidated in this retirement analysis, it appears that the distribution **has been optimized to avoid additional taxation for heirs.**



# Save More—Earn More

## *Achieving Your Retirement Objective*



The analysis shows that there are not enough assets to provide for your retirement needs. There are only three ways to fix this problem: 1) Reduce or delay your retirement goal; 2) Save more money; or 3) Make your money work harder. Assuming you want to keep your goals intact, let's examine the last two.

### **Save More:**

At retirement, you need an additional \$294,339 in a hypothetical taxable account earning 7.00% to meet your goals. Savings of \$7,130/month into this account would accomplish this.

Currently, your assets are expected to earn an average of 5.65%. If the hypothetical account were earning this rate too, then you would need \$363,707 at retirement, requiring \$9,042/month.

### **Earn More:**

If, however, your retirement assets could earn 8.76%, no additional savings would be necessary to achieve your retirement goals. Frequently, however, an increase in return can mean an increase in the risks to your portfolio, so care should be taken before proceeding.

### **The Right Combination:**

Changing your portfolio rate from 5.65% to 7.21% reduces the additional savings to \$4,206/month. Factors such as risk tolerance, timeframe and saving ability can help you find the right combination.

---

# Retirement

---

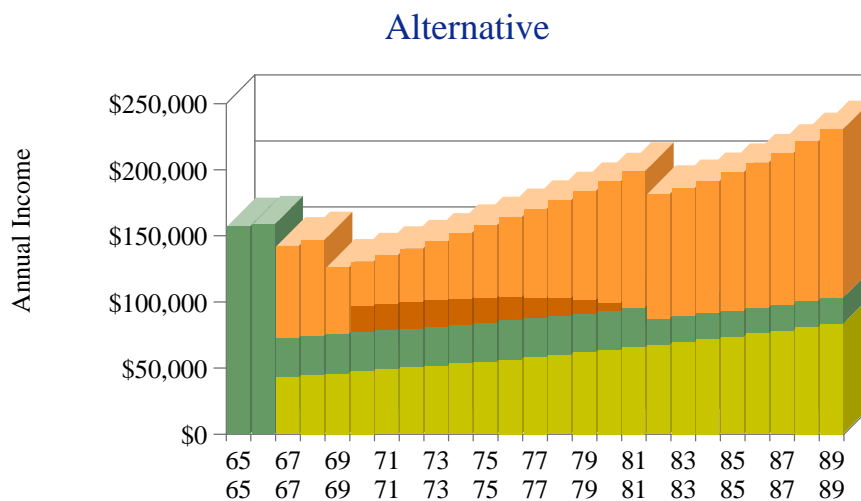
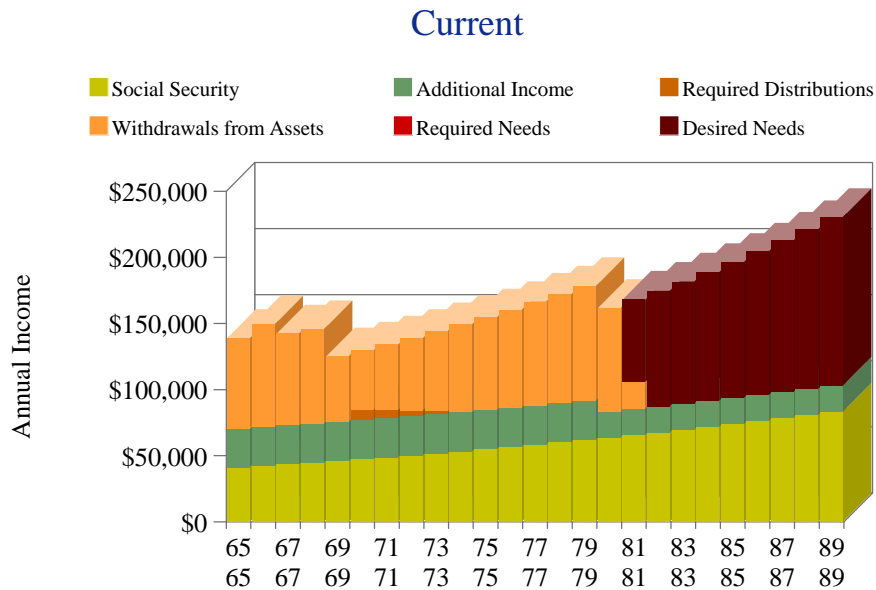


**Alternative**  
*Retire Later*

# Retirement Analysis Results Comparison

## *Retire Later*

	<i>Current</i>	<i>Alternative</i>
Average expected portfolio return	5.65%	7.56%
End of plan retirement portfolio value	\$0	\$572,211
<b>Percentage of goal achieved</b>	<b>86%</b>	<b>100%</b>



These results are hypothetical and are not a promise of future performance.

# Retirement Timeline Comparison

## *Retire Later*

Ages	Current Results		Alternative Results				
	Unmet Needs	Total Capital Balance	Total Needs	Applied Income	Applied Assets	Unmet Needs	Total Capital Balance
65 / 65	\$0	\$860,819	\$0	\$0	\$0	\$0	\$1,038,591
66 / 66	0	802,880	0	0	0	0	1,157,129
67 / 67	0	752,803	142,333	73,005	69,328	0	1,153,686
68 / 68	0	697,723	146,346	74,309	72,037	0	1,146,399
69 / 69	0	668,006	125,871	75,653	50,218	0	1,167,182
70 / 70	0	633,112	130,502	77,037	53,466	0	1,185,261
71 / 71	0	592,443	135,320	78,462	56,858	0	1,200,197
72 / 72	0	545,541	140,283	79,930	60,352	0	1,211,609
73 / 73	0	493,999	145,456	81,443	64,013	0	1,218,996
74 / 74	0	447,670	152,064	83,000	69,064	0	1,220,209
75 / 75	0	395,559	157,872	84,605	73,267	0	1,215,865
76 / 76	0	337,925	163,945	86,257	77,687	0	1,205,139
77 / 77	0	271,737	170,207	87,960	82,247	0	1,187,342
78 / 78	0	198,538	176,802	89,713	87,089	0	1,161,504
79 / 79	0	109,052	183,733	91,519	92,215	0	1,126,530
80 / 80	0	22,920	191,032	93,378	97,653	0	1,081,371
81 / 81	(62,163)	0	199,005	95,294	103,711	0	1,047,988
82 / 82	(87,298)	0	181,598	87,427	94,171	0	1,014,588
83 / 83	(92,179)	0	185,868	89,460	96,408	0	975,977
84 / 84	(97,321)	0	191,245	91,553	99,691	0	931,599
85 / 85	(102,738)	0	198,078	93,709	104,368	0	879,613
86 / 86	(108,447)	0	205,212	95,930	109,281	0	819,122
87 / 87	(114,465)	0	212,683	98,218	114,465	0	748,276
88 / 88	(120,809)	0	221,383	100,574	120,809	0	666,394
89 / 89	(127,498)	0	230,499	103,001	127,498	0	572,211

These results are hypothetical and are not a promise of future performance.

# Retirement Summary Timeline

## Retire Later

Age	Retirement Analysis Results				Retirement Capital Results			
	Total Needs	Applied Income	Applied RMD and Withdrawals	(Shortage) Unmet Needs	RMD and Withdrawals	Growth and Additions	Retirement Portfolio Balance	Total Capital Balance w/ Asset Sales
					Beginning Balance		\$655,000	\$678,861
62 / 62	\$151,627	\$151,627	\$0	\$0	\$0	\$86,966	\$741,966	\$766,781
63 / 63	162,753	148,222	14,532	0	14,532	89,813	817,246	843,055
64 / 64	159,565	153,302	6,264	0	8,196	96,015	905,066	931,906
65 / 65	157,118	157,118	0	0	0	105,611	1,010,677	1,038,591
66 / 66	158,419	158,419	0	0	0	117,422	1,128,098	1,157,129
67 / 67	142,333	73,005	69,328	0	84,547	79,943	1,123,494	1,153,686
68 / 68	146,346	74,309	72,037	0	87,850	79,355	1,115,000	1,146,399
69 / 69	125,871	75,653	50,218	0	61,242	80,768	1,134,526	1,167,182
70 / 70	130,502	77,037	53,466	0	65,202	81,974	1,151,299	1,185,261
71 / 71	135,320	78,462	56,858	0	69,339	82,917	1,164,877	1,200,197
72 / 72	140,283	79,930	60,352	0	73,600	83,599	1,174,875	1,211,609
73 / 73	145,456	81,443	64,013	0	78,064	83,982	1,180,793	1,218,996
74 / 74	152,064	83,000	69,064	0	84,224	83,909	1,180,478	1,220,209
75 / 75	157,872	84,605	73,267	0	89,350	83,417	1,174,545	1,215,865
76 / 76	163,945	86,257	77,687	0	94,741	82,362	1,162,166	1,205,139
77 / 77	170,207	87,960	82,247	0	100,301	80,785	1,142,650	1,187,342
78 / 78	176,802	89,713	87,089	0	106,206	78,581	1,115,025	1,161,504
79 / 79	183,733	91,519	92,215	0	112,457	75,623	1,078,192	1,126,530
80 / 80	191,032	93,378	97,653	0	119,089	71,997	1,031,099	1,081,371
81 / 81	199,005	95,294	103,711	0	106,645	71,251	995,705	1,047,988
82 / 82	181,598	87,427	94,171	0	94,171	113,054	1,014,588	1,014,588
83 / 83	185,868	89,460	96,408	0	96,408	57,797	975,977	975,977
84 / 84	191,245	91,553	99,691	0	99,691	55,314	931,599	931,599
85 / 85	198,078	93,709	104,368	0	104,368	52,382	879,613	879,613
86 / 86	205,212	95,930	109,281	0	109,281	48,790	819,122	819,122
87 / 87	212,683	98,218	114,465	0	114,465	43,618	748,276	748,276
88 / 88	221,383	100,574	120,809	0	120,809	38,927	666,394	666,394
89 / 89	230,499	103,001	127,498	0	127,498	33,315	572,211	572,211

\*The highlighted row indicates the beginning of retirement.

# Retirement Comparison Details

## *Retire Later*

### SUMMARY OF RESULTS

In this report, you will find a comparison between two analyses. The first column, labeled “Current” shows the results of your current analysis. The second column shows an alternative that includes certain changes to the current plan as well as the results of those changes. In each major section of this report (e.g., Retirement Objective, Retirement Portfolio), you will see a table of results for the section, followed by a list of changes made to key elements within that section.

In the table below, the results of the entire analysis are summarized so that you can see the overall impact of the changes made in this alternative on your current plan.

	<i>Current</i>	<i>Alternative</i>
Retirement objective satisfied until age	80/80	End of Plan
Number of successful retirement years	16 of 25	23
Capitalized value of objective at retirement*	\$2,176,596	\$2,174,032
Capitalized income sources and assets applied*	\$1,882,258	\$2,174,032
<b>Percentage of goal achieved</b>	<b>86%</b>	<b>100%</b>
<b>End of plan retirement portfolio value</b>	<b>\$0</b>	<b>\$572,211</b>
<b>Average expected portfolio return</b>	<b>5.65%</b>	<b>7.56%</b>

\*Capitalization treats a series of cash flows as a lump sum, deposited in a hypothetical account with a taxable return of 7.00%

### Retirement Objective Results

One element that can have a dramatic impact on a retirement analysis is a change to the objective. Retiring at a different time or changing the amount of your retirement needs can change all of your results, including the amount of income sources (such as Social Security) that have been applied, or the amount of your retirement portfolio that gets used. Below is a summary of the retirement objective results, followed by changes made (if any) to the objective in this alternative.

	<i>Current</i>	<i>Alternative</i>
Age retirement begins	65/65	67/67
Required needs in first year of retirement	\$118,994	\$120,954
Desired needs in first year of retirement	\$19,957	\$21,378
<b>Capitalized value of objective at retirement*</b>	<b>\$2,176,596</b>	<b>\$2,174,032</b>

\*Capitalization treats a series of cash flows as a lump sum, deposited in a hypothetical account with a taxable return of 7.00%

<i>Retirement Age</i>	<i>Current</i>	<i>Alternative</i>
Change to Gordon's retirement age	65	67
Change to Brenda's retirement age	65	67

### Retirement Income Sources Results

*Continued...*

In this analysis, income sources, such as Social Security or annuity income, are used to meet retirement needs before withdrawals are made from your portfolio. The table below shows the results of this part of the analysis for your “Current” analysis as well as that of the “Alternative.”

	<i>Current</i>	<i>Alternative</i>
Capitalized value of objective at retirement*	\$2,176,596	\$2,174,032
Capitalized value of applied income sources*	\$1,136,767	\$1,125,590
<b>Percentage of goal achieved by applied income</b>	<b>52%</b>	<b>52%</b>

\*Capitalization treats a series of cash flows as a lump sum, deposited in a hypothetical account with a taxable return of 7.00%

### Retirement Portfolio Results

In any year where your income sources are insufficient to meet your retirement needs, the analysis withdraws from your retirement portfolio. The success of your portfolio to meet these remaining needs is dependent on several factors, including the overall portfolio growth rate and the amount contributed to the portfolio. The table below summarizes how well your portfolio kept up with your retirement needs in both the “Current” analysis and the “Alternative.” If changes were made to your portfolio activity in the alternative analysis, they will be listed below the results.

	<i>Current</i>	<i>Alternative</i>
<b>Retirement portfolio today</b>	<b>\$655,000</b>	<b>\$655,000</b>
Pre-retirement additions	\$97,912	\$169,364
Pre-retirement withdrawals	\$13,898	\$22,728
Pre-retirement growth	\$165,795	\$326,462
<b>Retirement portfolio at retirement</b>	<b>\$904,809</b>	<b>\$1,128,098</b>
Additions during retirement from contributions and surplus	\$0	\$0
Additions during retirement from net asset sales	\$0	\$52,283
Withdrawals during retirement	\$1,265,114	\$2,199,549
Growth during retirement	\$360,305	\$1,591,378
<b>Portfolio balance at end of plan</b>	<b>\$0</b>	<b>\$572,211</b>
<b>Average expected portfolio return</b>	<b>5.65%</b>	<b>7.56%</b>
Capitalized value of objective at retirement*	\$2,176,596	\$2,174,032
Capitalized value of applied income sources*	\$1,136,767	\$1,125,590
Capitalized value of applied asset withdrawals*	\$745,491	\$1,048,442
<b>Percentage of goal achieved after income and assets applied</b>	<b>86%</b>	<b>100%</b>

\*Capitalization treats a series of cash flows as a lump sum, deposited in a hypothetical account with a taxable return of 7.00%

#### Current Portfolio Reallocation

<i>Accounts to Reallocate</i>	<i>Portfolio</i>	<i>Year</i>
Total Portfolio	Low Risk/Return	2012

#### Alternative Portfolio Reallocation

<i>Accounts to Reallocate</i>	<i>Portfolio</i>	<i>Year</i>
Total Portfolio	Medium Risk/Return	2009
Total Portfolio	Low to Medium Risk/Return	2029
Total Portfolio	Low Risk/Return	2037

Continued...

---

*Asset Sales*

	<i>Current</i>	<i>Alternative</i>
Change disposition of Residence	Hold	Sell
Year of sale	--	2029
Market value at time of sale	--	\$1,205,118
Sales expenses, taxes, and liabilities to pay	--	\$128,485
Market value of new residence at time of sale	--	\$1,024,350
Net result of sale	--	\$52,283